

# **NEWSLETTER**





#### **SHOTEC 18th Annual Sales Meeting**

At the 18th Annual Sales Meeting, every department of SHOTEC shared all its successes, challenges and learnings from 2022. As last year was full of turbulence and challenges, especially in Egypt, plenty of valuable lessons and fruitful discussions have been shared. The strong collaboration of each department and every individual throughout the whole year was extremely remarkable.

With a clear vision and a 5-year strategy, we will continue our exciting journey together with our strong Partners to make 2023 another successful year!

# Success Story: 32 pump skids delivered to Agiba Petroleum Company

Acting as a Pump Packager, SHOTEC has successfully delivered 32 self-assembled ex-proof pump systems. The pump packages consist of LEWA-Dosing-Pumps, explosion proof junction boxes and base plates which have been designed and packaged locally. This project is another great example of the engineering and operational qualities of SHOTEC and its Service Center.

Special thanks to our Partners for the professional collaboration and to our dedicated Team for turning this engineering project into a success!

### **Egypt Petroleum Show (EGYPS) 2023**

SHOTEC exhibited successfully at EGYPS 2023, North Africa's biggest Petroleum Tradeshow in Egypt. Together with NETZSCH, ALFA LAVAL OLMI, VOITH, WOLONG, PRO-DO-MIX and GWC, we presented our brands at this leading tradeshow and used the chance to strengthen Egypt's supply chain for reliant and efficient technology. Special thanks to our Partners' ambitious support and to all visitors, who engaged with great interest and questions to our innovative solutions.





12. - 14. February 2024

#### **EGYPES 2024 – SAVE THE DATE**

SHOTEC will exhibit again next year at Egypt's biggest Petroleum and Energy Tradeshow! Under a new name and an updated concept, the formerly known Egypt Petroleum Show is developed into Egypt Energy Show (EGYPES). Save the date and meet together with us Egypt's Energy industry's key players in person!

## **Technical Client Seminars with VOITH**

In September 2022, VOITH and SHOTEC hosted together in both Cairo and in Alexandria a technical seminar about Geared Variable Speed Drive Systems. The feedback from our attendees was overwhelmingly positive. A total number of about 140 attendees joined us for the two events, coming from leading companies like i.e. EGPC, ENPPI, Thyssenkrupp, BP, Bapetco, Orascom, Hassan Allam, Amreya Petroleum Refining Company, Alexandria Petroleum Company and many more.

A special gift was handed over to Bapetco, which is already operating Gear Variable Speed Drive Technology from VOITH for many years with great success.







#### **New Members in SHOTEC Group**

Dedicated to efficiency and sustainability, SHOTEC Group has entered the trading of stainless steel scrap in order to recycle this valuable resource. We are proud of our strategic partnership with CRONIMET, a German Company and global leader in metal recycling. For this new business activity, an independent entity has been established in SHOTEC Group: CRONITEC Ltd.



# **HEAD QUARTER**

2 New Marwa Buildings, Ahmed Tayseer St., Heliopolis, Cairo, Egypt

#### **SERVICE CENTER**

17 First Industrial Zone, 6<sup>th</sup> October City, Egypt